

**Bid No. RFP 18-43**  
**Town of Groton, Connecticut 06340**

**Fencing Repairs**

**5/22/2018**  
**2:30 PM**

Term 6/2018 - 6/30/2021	WBE Fence Company, Inc. 11 Deer Court Brewster, NY 10509 845-279-5335 wbefence@gmail.com	Luther Fence Inc. 145 Leonard Dr. Groton, CT 06340 860-445-5660 jluther@lutherfence.com	Term 7/1/2021-6/30/2022	WBE Fence Company, Inc. 11 Deer Court Brewster, NY 10509	Luther Fence Inc. 145 Leonard Dr. Groton, CT 06340	Term 7/1/2022-6/30/2023	WBE Fence Company, Inc. 11 Deer Court Brewster, NY 10509	Luther Fence Inc. 145 Leonard Dr. Groton, CT 06340
1 yr unconditional warranty on repairs, replacement and parts	<b>Yes</b>	Yes						
10 yr experience in the fencing field	<b>Yes</b>	Yes						
Service facility must be located within a reasonable distance from Town of Groton	<b>Yes</b>	Yes						
48 hr turnaround	<b>Yes</b>	Yes* *For emergency/safety repairs. All other non-emergency/safety issue work will be on a standard 2-3 week turnaround.						
Receipt of addendum(s)	<b>0</b>	blank						
Labor Type			Labor Type			Labor Type		
General shop labor	<b>\$75.00/hr</b>	\$75.00/hr	General shop labor	<b>\$75.00/hr</b>	\$85.00/hr	General shop labor	<b>\$75.00/hr</b>	\$90.00/hr
Machine shop/special labor rate	<b>\$100.00/hr</b>	\$100.00/hr	Machine shop/special labor rate	<b>\$100.00/hr</b>	\$110.00/hr	Machine shop/special labor rate	<b>\$100.00/hr</b>	\$110.00/hr
Emergency/Overtime/Holiday labor rate	<b>\$150.00/hr</b>	\$175.00/hr	Emergency/Overtime/Holiday labor rate	<b>\$150.00/hr</b>	\$190.00/hr	Emergency/Overtime/Holiday labor rate	<b>\$150.00/hr</b>	\$195.00/hr
Field service labor rate	<b>\$125.00/hr</b>	\$125.00/hr	Field service labor rate	<b>\$125.00/hr</b>	\$135.00/hr	Field service labor rate	<b>\$125.00/hr</b>	\$140.00/hr
Pick-up delivery charge	<b>\$100.00/hr</b>	\$50.00/hr	Pick-up delivery charge	<b>\$100.00/hr</b>	\$65.00/hr	Pick-up delivery charge	<b>\$100.00/hr</b>	\$70.00/hr
Item	Mark-up % (over mfg list price)	Mark-up % (over mfg list price)	Item	Mark-up % (over mfg list price)	Mark-up % (over mfg list price)	Item	Mark-up % (over mfg list price)	Mark-up % (over mfg list price)
Chain Link	<b>5%</b>	50%	Chain Link	<b>5%</b>	50%	Chain Link	<b>5%</b>	50%
Stockade	<b>5%</b>	50%	Stockade	<b>5%</b>	50%	Stockade	<b>5%</b>	50%
Repair Parts	<b>5%</b>	50%	Repair Parts	<b>5%</b>	50%	Repair Parts	<b>5%</b>	50%
Exceptions:	<b>None</b>	page missing	Exceptions:	<b>None</b>	page missing	Exceptions:	<b>None</b>	page missing